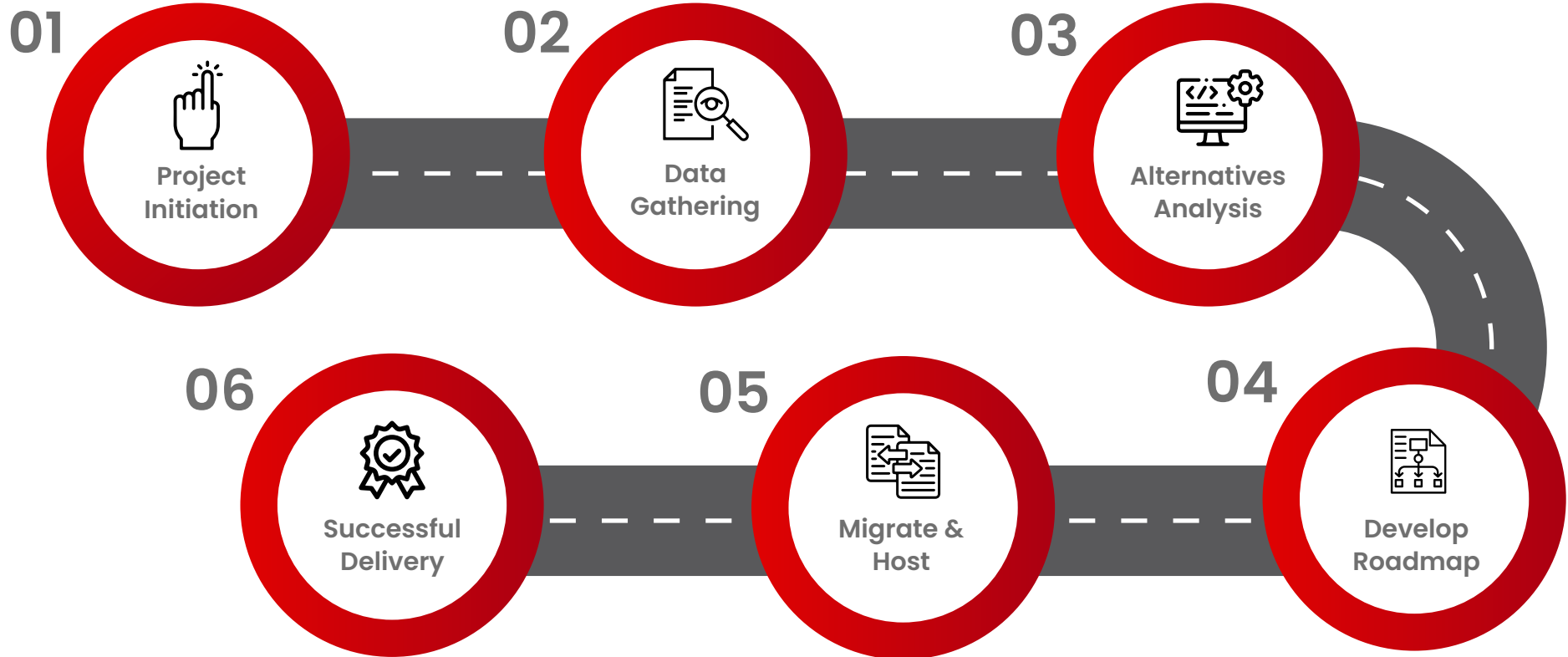




01 Project Initiation

- Conduct Project Initiation Meeting
- Develop Project Kickoff Meeting material
- Conduct Project Kickoff Meeting

02 Data Gathering

- Walkthrough and review of data centers
- Conduct interviews with IT leadership and operation /support staff
- Conduct an inventory of current applications and physical infrastructure
- Gather future target state requirements (SLAs, DR, Security, etc.)
- Identify migration constraints (budgets, technology, business)

03 Alternatives Analysis

- Conduct Strategy workshop and define alternatives
- Develop Evaluation Model
- Develop high level estimates of costs, benefits, risks, and timelines
- Evaluate alternatives against criteria and score
- Conduct an Alternatives Analysis Workshop
- Recommend Alternative
- Refine contractual terms
- Single source or compete
- Contract

04 Develop Roadmap

- Develop a migration plan for the selected alternative. The plan will include:
 - Key Milestones
 - Key deliverables and acceptance criteria
 - Deliverables required to mitigate or eliminate risks
 - Resource plan for migration
 - Migration costs (one-time and recurring)
 - Project Mini-Chararters

05 Migrate & Host

- Build Hosting Environment
- Test Hosting Environment
- Architect Primary Circuit(s)
- Architect Failover Circuits
- VMotion Environment
- Test Environment
- Cut Over
- Host
- Develop Long Term development platform for new concepts within client business environment